



GETTING STARTED TRAINING

PLAYBOOK

Download Overview & GST Presentation @ thetaoapp.com

U-3-1 in 30 Days or less

GOALS

Income Goals

Short Term:

Long Term:

Commitment: (hours per week)

Find your Why! Create your Dream!

T.A.O. TIP: Log into thetaoapp.com and Watch the Overview and the Training Videos”.

The 30 Day Play U-3-1 / U-3-3

- U Enroll 3 Personal Affiliates 2
Questions + thetaoapp.com + 3 way call
- U Help Your 3 Enroll 1 Each - U-3-1
Help your 3 Personal Affiliates Enroll 1 Affiliate each - Everyone at Premier Affiliate/480 CV - Qualifies you to receive \$400 Monthly Residual BONUS Every Month.
- U Help Your 3 Enroll 2 More Each - U-3-3
U help your 3 Personal Affiliates Enroll 2 more Affiliates each. Everyone at Premier Affiliate/2500 CV - Qualifies you to receive \$1350 Monthly Residual BONUS Every Month.

CHOOSE YOUR SPEED: 1 WEEK 2 WEEK 30 DAYS 60 DAYS

ACTION STEPS

1. GO SOCIAL

SHARE THIS:

“I just joined the Team All Outdoors, and...”



T.A.O. TIP: Add your upline into your picture or video whenever possible! Share Frequently #teamalloutdoors

2. MAKE YOUR LIST

WHO ARE THE FIRST 25 PEOPLE YOU WANT TO

INTRODUCE? PEOPLE THAT ARE...

- Hunting, Fishing, Trap, Ride and Play
- Love to Travel, Make Money, Dining, Entertainment & Shopping
- High Influential
- Entrepreneurial
- Open to Opportunity



T.A.O. TIP: Fastest way to your U-3-1... Make a complete list of everyone you know (50 people) and keep it in one place!



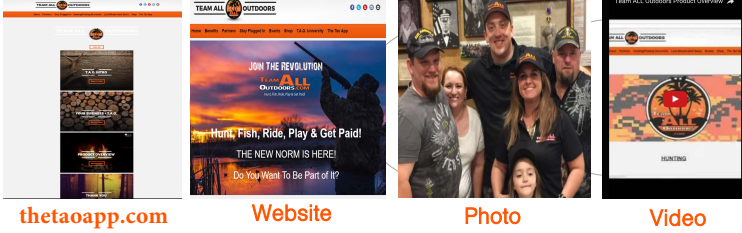
GETTING STARTED TRAINING

PLAYBOOK

U-3-1- 30 Days or less

3. Thetaoapp.com, Present, & 3-Way Call

In-person, Call, Text, Email, or Social:

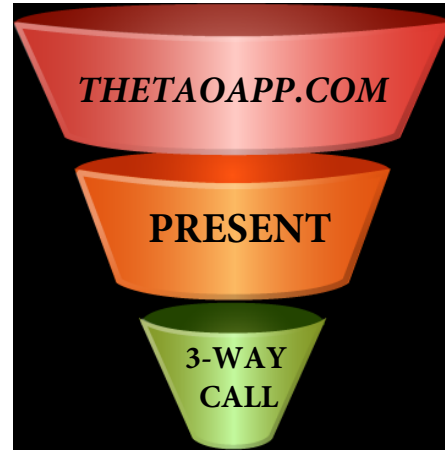


thetaoapp.com

Website

Photo

Video



T.A.O. TIP: Show all of the first 25 on your list – two tools - K.I.S.S. - Keep It Stupid Simple. Ask the two questions and then send them to thetaoapp.com, tell them I'm giving you 9 min. to watch video. Call back in 15 minutes, on a 3 way call with an expert, in case they have questions.

SHARE

SHARE - Ask 2 Questions, Send to App, 3 Way Call

Example: "Hey____, do you know anyone that likes to Hunt, Fish, Trap, Ride, go Camping or Play in the outdoors?" Wait for them to answer.....

Then ask: "Hey out of all those people you know, how many would like to make an income doing what they love to do?" Send them to thetaoapp.com then connect them to a 3 way call.

THETAOAPP.COM: Send them to thetaoapp.com - have them watch the first two videos and tell them it's only 9 minutes long and you will call them back within 15 minutes and do a 3 way call.

FOR ALL QUESTIONS: "Great question! I will connect with you on a 3-way call with an expert and they will have all the answers for you." or "Great question! I'm new and an expert who is helping me will be able to answer all of your questions if I can connect them on a 3-way call."

T.A.O. TIP: Must be verbal conversation Less is more. Be excited. Stay normal! Remember - K.I.S.S. - Keep It Stupid Simple!

PRESENT (15 MINS)

A 3rd Party Expert must Open, Present, or Close Out. Promote the person to build value for the Expert.



T.A.O. TIP: GET YOUR U-3-1 before the end of the month. To Get you Qualified by the following of the 15th of the Month.

4. SET YOUR SCHEDULE

Schedule **T.A.O. Hour** within first 7-10 DAYS
Date & Time

✓ Follow up & 3 Way Calls. ✓
Until you are U-3-1 or U-3-3

Schedule your **CALLS** within first 30 Days

Date & Time

✓ To get your U-3-1, go U-3-3, and EARN \$1350!
What is my GOAL DATE: __/__/__!!

5. PLUG INTO TAO (TAO Events and Training)

- Getting Started Training immediately @ thetaoapp.com
- Download thetaoapp.com on your homescreen of phone
- Go to TeamAllOutdoors Social Media Pages to Stay Updated
- Register for Upcoming Events @ teamalloutdoors.com Log On
- Log on to Upcoming Calls Every Monday Corporate Calls, Tuesday Night is Team All Outdoors Webinar Overview, Wednesday Night is A.L.L. Webinar Overview

